

## Paperless Office Solutions with GScan Online

All hardcopy documents are scanned and added to Sharepoint. So they are easily accessible with permission.

(Delivery notes, Invoices, Accounts, HR, Warehousing, Logistics, Purchasing)

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*"We want to integrate GScan Online with the ERP system that we currently have in place without having to implement additional third party solutions."*

*Fadi Al Harah, IT Manager, Sanipex Group*

## SECTOR

Logistics

## COMPANY NAME

Sanipex Group

## CUSTOMER PROFILE

SANIPEX GROUP is a Market leading supplier of Quality bathroom, tiles, and plumbing solutions throughout the UK, Asia, Middle East, Africa and Australasia.

- Sanipex Group, established in 1994, is a representative to a handful of European manufacturers
- The company today conducts business in over 30 countries across four continents and represents over 50 of the world's leading brands, including its own highly successful BAGNODE-SIGN and AQUAZONE brands.

## COMPANY SIZE

About 250 employees

## BUSINESS SITUATION

As an ISO 14001 certified company, Sanipex Group is committed and keen to introduce paperless office solutions not only to reduce the paper usage but also to speed up interdepartmental documentation transfers and access to information. To achieve this goal, Sanipex Group required an Office365 linked flexible solution to automate document capturing which provides documents accessible to all users across various Sanipex offices.

- 1.) Retail Departments (their own showrooms, worldwide)
- 2.) Project Divisions (each building orders enormous quantities of sanitary products)
- 3.) Wholesaler Divisions (delivery notes, invoices to be scanned, able to access worldwide)

## Soft Requirements:



Saving paper, cutting down to a minimum



Easy Access worldwide



"Search & Find" documents FAST  
(no more paper shuffling through cabinets)



Little to no user training

## TECHNICAL SITUATION

Sanipex Group had quite futuristic technical requirements that needed to be met and be compatible with their soft requirements. Their current environment relied on the majority of manual labor processing. Having to scan documents to a local file server and then naming each file manually and never having any documents OCR-indexed proved to be a challenge in their search and find capabilities. Sanipex Group wanted a more paperless office, and one that would work with their ERP Sage Line 500 system integrated with their Oracle CRM on demand. Not only that, but they required their document capture solution of choice to be exclusive and not dependent on more third-party integrations.

## Hard Requirements:



Office 365 SharePoint Environment - stayed with MS



HTML 5 - pliable to a range of devices and platforms



Click-to-Index™ OCR - no more manual typing



fulltext searchable PDFs for ease of search & find capabilities within SharePoint

## FUTURE PLANS:

- ▶ Implement SharePoint On-Premise to go through MS Azure
- ▶ Microsoft Dynamics AX 2013 R3
- ▶ Mobile App for traveling employees for faster decision making

"We ultimately needed a solution that was simple to install and implement and that's highly reliable in terms of technical customer support services, for the solution to be highly productive. The overall efficiency of the app within the organization needed to be easy to work with". - Fadi Al Harah, IT Manager, Sanipex Group

## CASE STUDY

### SOLUTION

Sanipex Group had been doing their research and came upon [gscanonline.com](http://gscanonline.com) as well as the capability to try and test **GScan Online** in their working environment via the trial available from the Microsoft Office Store.

Background Procedures:

- ▶ Sanipex requested a demo of **GScan Online** with the trial version installed from the Office Store
- ▶ Had a one-on-one discussion about their document-centric needs
  - ▶ how many documents will be processed
  - ▶ types of documents processed
  - ▶ OCR language capabilities
  - ▶ ease of access
  - ▶ compatible working devices
- ▶ Number of Users dedicated to their document capture processing within SharePoint (being a large organization does not necessarily mean that everyone will require to have access to **GScan Online**, which was an enormous plus to the Sanipex Group, making for a more cost-efficient solution as well)
- ▶ IQ<sup>2</sup> Image Processing was of great appeal due to high success rates in OCR data extractions
- ▶ **GScan Online** offers over 180+ languages in OCR, which made for quick processing of documents in various different languages
- ▶ Technical minimum requirement needed for installation and implementation was set in an Office 365 environment
- ▶ Dedicated Technical Customer Support Services were a must

"GRADIENT ensured and fulfilled all our technical requirements as well as customer support. They have a very reliable, and highly productive team that always tended to our needs." *Fadi Al Harah, IT Manager, Sanipex Group*

### BENEFITS

- ▶ Little to no training was necessary - trained employees within 5-10 mins.
- ▶ 30% less paper is now used - a massive saving
- ▶ 100,000 pages are now freed from storage - eliminating storage facility costs and time spent tracking documents
- ▶ Striving for a 100% paperless office to be more environmentally friendly is well on its way and possible thanks to GScan Online
- ▶ Maintaining ISO 14001 in their proactive eco-friendly approach
- ▶ Documents are processed, found, and extracted for use 60-80% faster than previous manual file server searches, based on document names

"Basically, anyone that knew how to use a scanner or to upload a file was ready to go. The user training for our technical team and end users were taught in max of 15mins to use GScan Online."

### PRODUCTS AND SERVICES USED

GScan Online Office 365

Further Expansions:

Microsoft Dynamics AX – 2016  
for SharePoint On-Prem (strategic move)

GScan Mobile  
for Android and iOS